

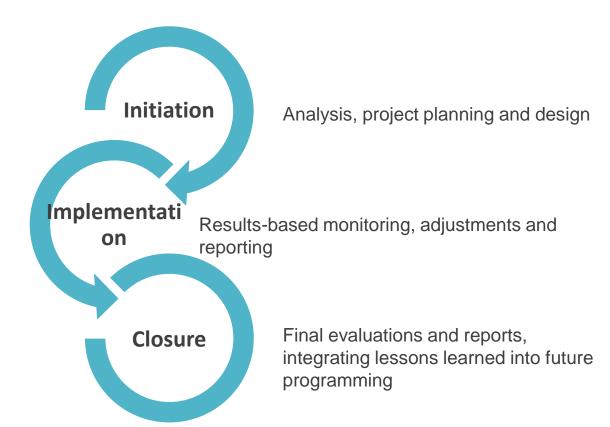
# How to assess MERIT project results? Distinguishing between outputs and outcomes in a results chain

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# **Result Based Management**

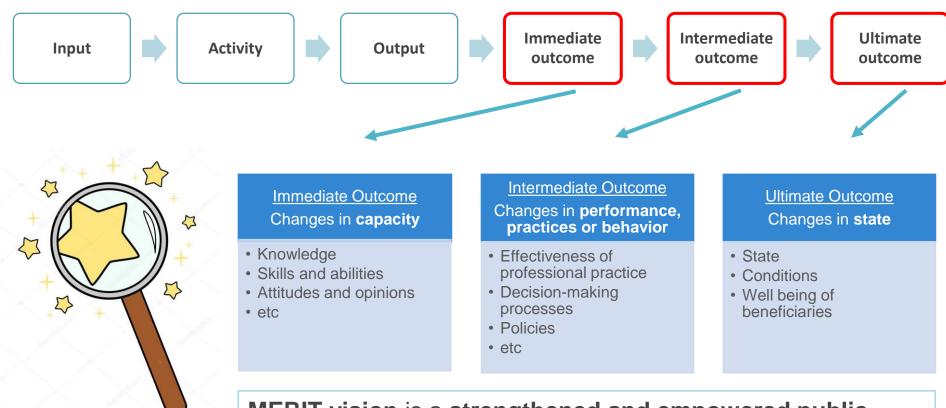
• The aim of Results-Based Management is to improve management throughout a project/program life cycle:





### GAC's Guideline

expected to contribute to substantial, verifiable positive changes in:





MERIT vision is a strengthened and empowered public sector that results in social and economic development that is sustainable and equitable, leading to a better quality of life for Mongolians.

## **Results at GAC**

Q: Which of the following are results according to GAC's definition?

- a) Outcomes and outputs
- b) Only outcomes

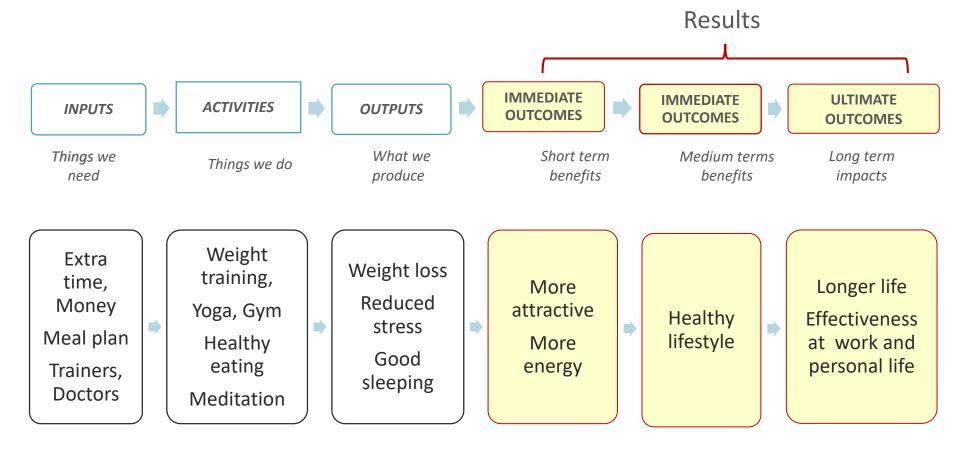


c) Only outputs

Outcomes =Results= Positive changes



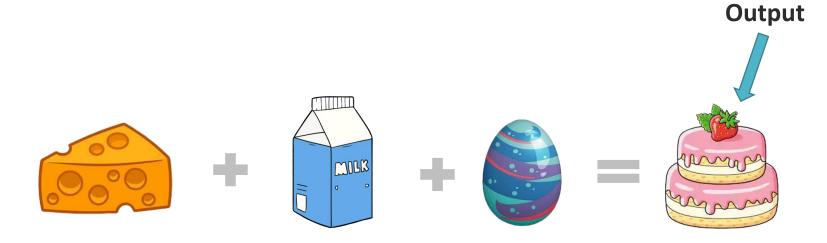
## Results chain example – Health





# What is an Output?

Outputs are the tangible products or services which results from the completion of activities.





## What is an Outcome?

Outcomes are the intended or achieved short term and medium term effects of the outputs.

So, outcomes are always achieved **AFTER** outputs.





**Outcome** 

Key differences between output and outcomes

#### OUTPUT

#### **OUTCOME**

- Controlled by the programme
- Influenced by the programme

Immediate products

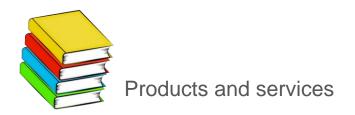
Short term to medium term future results

- Abilities or availability of new products/services
- Institutional performance,behavioral changes or changes in practices



# **Outcome VS Outputs**









Institutional/Behavioral Practices, Policy changes



# Results chain- MERIT's training example

**IMMEDIATE IMMEDIATE INPUTS ACTIVITIES OUTPUTS ULTIMATE OUTCOMES OUTCOMES OUTCOMES Improved New skills** 6 trainees Time, Series of 2 SME owners livelihood and capacity received trainings funding, entered into Increased loans mining supply **Expertise** (29 (14M/15F) (e.g. cash flow, contribution people trained) business planning, chain (3F/3M)(Canadian TA; to local financial MUST) (2M) accounting, development marketing and (enhanced local sales) procurement)



## **Questions: An output or an outcome?**

1. Awareness campaigns and consultation forums organized to support public	Output
awareness and understanding of mining	

2. Integration of Result oriented indicators in Petroleum Sector Action Plan
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3. Study Tour	organized to lea	rn from Canadian be	st practices	in the extractives industry	, Output
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- 4. Aimag's policy on the minerals sector approved and implemented Outcome
- 5. Implementation report of Dornod Aimag annual action plan submitted Output
- 6. ISO 9001:2015 certification awarded to Tuv aimag governor's office Outcome
- 7. Advisory service provided for the application gender mainstreaming in policy and Output planning
- 8. Development of high level guidance manuals on mine environmental monitoring Output
- 9. Enhanced ability of coordination and communication between central and local level governments

  Outcome



## THANK YOU FOR YOUR ATTENTION!



