



# Introduction to Results Based Management

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# Purpose

This session will

- ❖ **Offer a summary presentation** of RBM key concepts.
- ❖ It will **link** to relevant Mongolian laws and resolutions
- ❖ **Clarify** how it is used to develop and implement policies and action plans.

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# What is Results Based Management?

## Results-based management (RBM)

*“is an approach to program or project management that integrates strategy, resources, processes and measurements to improve decision making, transparency and accountability.”*  
Global Affairs Canada

*Law of Mongolia on Development Policy and Planning and Its Management*

*Article 4.1.6. "Five-year development guideline of Mongolia" means a mid-term **integrated** planning document with activities, quantity and quality indicators towards **implementing** the long-term development policy of Mongolia, aligning with the Development Target Program, ensuring national, sector, intersectoral, regional and local coherence and planning goals, objectives, expected **results** and source of finance in a greater detail.*

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## RBM Focuses On

- defining and achieving realistic results (outcomes)
- implementing measurement systems to monitor progress using effective indicators and report on achievement of expected results
- identifying and managing risks to achieving the desired results
- integrating lessons learned to improve organizational decision making, efficiency, and effectiveness

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## Introduction to Defining Results

*A result (or outcome/objective) is*

---a describable or measurable change resulting from a *cause-and-effect* relationship

“If..., then...”

In Mongolia:

- Article 4.1.16. "policy impact" means a positive **change** within the scope of human development, society, environment, economy and governance as a **result of policy implementation**.

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## Some value added features of RBM

- ❑ Focuses M&E system on changes and actual long term results .....**not activities**
- ❑ Contributes to greater overall government transparency and accountability
- ❑ Able to make more evidence based decisions and manage unexpected risks
- ❑ Increases operational effectiveness and efficiency
- ❑ Enables leadership to better manage change in their organization
- ❑ Lessons learned allow management to make needed adjustments or improvements during a policy's life cycle or plan the next statement.
- ❑ Valuable time saved with more concise and results focused M&E reports

## RBM Toolbox

1. Defining realistic desired OUTCOMES ...  
*What differences should our work make?*
2. Identifying STAKEHOLDERS and their interests  
*Who do we serve? Who benefits from our work?*
3. Establishing a RESULTS CHAIN  
*Will our resources and activity lead to desired results?*
4. Identifying and managing RISKS  
*What could interfere with our progress?  
How can we reduce this risk?*

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5. MONITORING progress

*How can we tell we are progressing toward our desired results within our resources?*

6. REPORTING on the results achieved and resources involved

*How can we communicate what is happening outside our division?*

7. Integrating LEARNING

*How can we use information gathered to improve organizational decision-making, efficiency and effectiveness?*



• “ **BAYARLALAA** ”





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